

Grant Writing Workshop

The Drake University Center for Professional Studies is pleased to offer a three day program that brings a wide array of competencies supporting the art of grant writing.

Program Focus:

- Developing a *sustainable grants strategy*
- Finding and evaluating grant making organizations who want to make an “investment” in your mission
- Project design—delivering measurable and sustainable results
- Telling the story through effective mission, goals, and objectives
- The role of the budget—how budgeting adds value to the proposal
- Putting it all together and making a strong case—interpreting the Request for Proposal (RFP), persuasive narrative, organizing/formatting, engaging stakeholder support, etc.
- Value of effective grant management

Program Designed for the Person Who...

- is a member of a grant writing team or project
- wants to develop grant writing skills and expand professional and personal opportunities
- is currently writing grants and seeks enhanced skills
- is currently managing grants

Who will be facilitating?

Lance Noe, Director of the Drake University Center for Professional Studies teaches grant writing for the **Drake University Master of Public Administration** program. He also serves as the instructor for the grant writing curriculum offered as part of the nationally accredited **Certified Public Manager®** program. Lance speaks at regional conferences and professional meetings bringing a message of how to best develop a sustainable grant seeking and grant writing organization. Since 2006, he has worked as a consultant to several agencies of state and local government leading them through a comprehensive process of developing a sustainable grants strategy as well as serving as grant writer for various local and federal grants.

When and Where?

The three-day, 15-contact hour program meets from 9am to 3pm at the Zimpleman Graduate and Professional Education Center, Aliber Hall/Room 108, Drake University Campus on September 30th, October 1st & 2nd. Cost is \$375 per participant and includes all handout materials.

For more information, contact Lisa Boes at 515-271-2592 or Lisa.Boes@drake.edu.