

## Mediation Seminar

Would you or someone you know like to better understand and be able to engage successfully the mediation process? Drake University is pleased to offer a five-day seminar which will bring understanding of the mediation process and how you can use this increasingly popular technique to solve problems and move organizations forward.

### The week long seminar brings focus to:

- **Why Mediation?** How mediation is replacing traditional ways of solving problems such as courts
- **Mediation Defined:** Mediation versus arbitration
- **The Players:** Role of attorneys, parties, adjusters, family/friends, consultants
- **Selecting the Best “Type” of Mediation:** Collaborative, transformative, caucus, conference, etc.
- **Techniques:** Making the case, opening remarks, best closing, best qualities of a successful mediator, etc.
- **Caucusing:** How to develop a successful caucusing strategy
- **Ethical Considerations:** Self-determination, confidentiality, impartiality, advertising, fees, reporting violations
- **What about Arbitration?** Why arbitration and how to select a panel and conduct an arbitration
- **Practice:** Learners will participate in a mediation simulation to put learning into practice and experience.

### Who Should Enroll?

Professionals in any sector who engage in negotiations and problem solving. Professional public administrators, business leaders, law professionals and nonprofit leaders are a good fit for this experience.

### Who will be facilitating?

Richard M. Calkins is a graduate of Dartmouth College and Northwestern University Law School. From 1959-1961 he served as a law clerk to Judge Elmer J. Schnackenberg of the 7<sup>th</sup> Circuit Court of Appeals. From 1961-1969 he was an associate and partner of the law firm of Chadwell, Keck, Kayser, Ruggles & McLaren. From 1969-1980, he was a founding partner of the Burditt & Calkins Law Firm. During the years 1980-1988, he served as dean of the Drake University Law School, and from 1988 to 1993, was a partner in the law firm of Zarley, McKee, Thomte, Voorhees & Sease. He has been mediating since 1988, and entered the full-time practice of mediation and arbitration in 1993. He is presently dean of the International Academy of Dispute Resolution and also established the National Intercollegiate Mock Trial Competition and the National Intercollegiate Mediation Tournament. Richard is the author of numerous legal articles and the treatise *Antitrust: Guidelines for the Business Executive*.

### When and Where?

This weeklong seminar will take place in January 2020 at the Drake University Campus, Dates to be posted soon.

### How to Enroll?

Enrollment will be opening later this fall. To be put on our contact list email Lisa Boes at [lisa.boes@drake.edu](mailto:lisa.boes@drake.edu). The cost of the seminar is \$650 per learner. All learning materials and book authored by Richard Calkins are included in the registration fee. A certificate of completion signed by the Instructor will also be provided to each participant acknowledging successful completion of the experience.